

# The Joint Replenishment Problem

## Optimal Policy And Exact Evaluation Method

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# Introduction

- The Joint Replenishment Problem (JRP) is a well-known problem in the ORMS literature
- 2,060 hits on Google Scholar
- General idea:
  - You keep several Stack Keeping Units (SKUs) in inventory.
  - For each SKU  $i$ , you incur a holding cost  $h_i$  and face a Poisson demand with rate parameter  $\lambda_i$ .
  - You can replenish the inventory of an SKU by issuing an order that has major order cost  $K$ . For each SKU  $i$  included in the order, you incur minor order cost  $k_i$ .
- **Million-dollar question:** how do we coordinate orders such that holding and order costs are minimized?

# Introduction



- Ignall, E. 1969. *Optimal continuous review policies for two product inventory systems with joint setup costs.* Management Sci., 15(5), 278–283.
- Finding the optimal control policy is intractable, even for problems with only two SKUs
- Examples of tractable policies:
  - Periodic policy; see e.g., Atkins & Iyogun (1987) and Viswanathan (1997 & 2007)
  - Can-order policy

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# Can-order policy

- Introduced by Balintfy (1964)
- For each SKU  $i$  there are three parameters:
  - Order-up-to level  $S_i$
  - Can-order level  $c_i$
  - Reorder point  $s_i$
- If the inventory of one of the SKUs hits the reorder point, a replenishment order is triggered, and any other SKU that has inventory below/at the can-order level joins the order
- The exact cost of a **can-order policy** can be determined using a Continuous-Time Markov Chain (CTMC)
- However, for systems with more than a few SKUs, the CTMC becomes too big, and we can no longer determine the best can-order policy (curse of dimensionality!)

# Decomposition approach



- Introduced by Silver E.A. (1974), and further refined by Federgruen et al. (1984)
- Can be used to obtain a “good” can-order policy, even for large problems with many SKUs
- The decomposition approach decomposes the JRP into single-item problems that are solved iteratively:
  - For each SKU  $i$ , find the best can-order parameters ( $S_i$ ,  $c_i$ , and  $s_i$ ) in a single-item system where the replenishment orders of other SKUs are captured using so-called “special replenishment opportunities” that arrive with rate  $\mu_i$ .
  - Given the updated can-order policy for SKU  $i$ , determine the new rate of special replenishment opportunities  $\mu_j$  for all other SKUs  $j \neq i$ .
  - Repeat this procedure for each SKU until the can-order policy itself converges.
- Although the decomposition approach resolves the curse of dimensionality, there are some drawbacks:
  - It is a heuristic procedure (the single-item problem for SKU  $i$  ignores the interaction of SKUs  $j \neq i$ ; all interaction is captured by a single parameter  $\mu_i$ ).
  - It approximates the cost of a single-item system using a closed-form expression. As a result, we need to simulate the can-order policy in order to obtain its real cost. In addition, to determine whether one can-order policy is better than another, we base ourselves on approximate costs (that may differ substantially from the real cost).



# Main contributions

- New, exact method to determine the cost of a **JRP** that partially solves the **curse of dimensionality**

# New, exact method

- In a traditional CTMC approach, a state is defined as a tuple  $(I_1, \dots, I_N)$  (with  $I_i$  the inventory of SKU  $i$ , and  $N$  the number of SKUs). For a given can-order policy, the number of states is given by  $\prod_{i=1}^N (S_i - s_i)$ . Even for problems with only a few SKUs, the CTMC can no longer be analyzed.
- We propose a new approach that uses a Discrete-Time Markov Chain (DTMC) that models transitions between so-called “initial states”; states in which we end up after an order has been triggered. By considering only initial states, we can reduce the number of states in our DTMC to  $\sum_{i=1}^N \prod_{j \neq i} (S_j - c_j)$ .
- The reduction in the number of states can be significant:

Number of states required for analyzing the best can-order policy for the Federgruen instances			
Example problem	1	2	3
Traditional CTMC	34,848	34,848	18,000
New DTMC	256	300	853

- This huge reduction in the number of states allows us to analyze JRP policies of larger problems with several SKUs.
- In addition, we can easily extend our method (compound Poisson demand, lead time, backlog, lost sales...) without increasing the number of states.

# Main contributions

- New, exact method to determine the cost of a **JRP** that partially solves the **curse of dimensionality**
- Characterization of the optimal **JRP** policy

# Optimal JRP policy

- The optimal policy has a can-order structure; if a set of SKUs joins the order triggered by SKU  $i$ , they will do so if their inventory level is at/below a given can-order level. The can-order level (and the order-up-to level) of the SKUs that join the order depends on the inventory levels of the SKUs that do not join the order.
- Two important implications:
  - The **can-order policy** is a logical heuristic; it adopts the structure of the optimal policy.
  - However, the **can-order policy** assumes a single can-order level for each SKU independent of the inventory levels of the SKUs that do not join the order → if the number of SKUs increases, the optimality gap is expected to increase as well!

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- Introduction of a new, generalized can-order policy

# Generalized can-order policy

- Using the insights of the optimal JRP policy, the can-order policy can be generalized using a greedy procedure:
  - Start from the best can-order policy.
  - For each combination of inventory levels of SKUs that do not join the order, evaluate whether it is beneficial to alter the can-order level (and/or order-up-to level) of SKUs that do join the order.
  - Repeat until no further improvement can be found.
- After applying this to the Federgruen instances, we get:

Expected cost of can-order policy and generalized can-order policy			
Example problem	1	2	3
Best can-order policy	77.51	80.87	67.80
Generalized can-order policy	77.36	80.73	67.45

- The difference is not substantial, however, we expect the gap to increase if the number of SKUs increases!

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- Characterization of the optimal **JRP** policy
- Introduction of a new, generalized **can-order policy**
- Generalization of the **decomposition** approach

# Generalized **decomposition** approach

- Our exact method can analyze problems with several SKUs. Therefore, we can generalize the **decomposition** approach, and now also decompose the **JRP** into double-item and triple-item problems (next to single-item problems).
- In addition, rather than using an approximate (closed-form) cost function, we use our method to analyze the exact cost of the single/double/triple-item problems.

Expected cost of different policies for the Federgruen instances			
Example problem	1	2	3
<b>Decomposition</b> approach (approximation)	88.71	89.98	71.53
<b>Decomposition</b> approach (exact)	81.03	83.62	68.52
Generalized <b>decomposition</b> (single item)	80.07	82.66	68.70
Generalized <b>decomposition</b> (double item)	78.10	82.16	68.04
Generalized <b>decomposition</b> (triple item)	77.97	81.27	67.96
Best <b>can-order</b> policy	77.51	80.87	67.80

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